

Business Review | Region Americas

In Region Americas volume amounted to 619,747 tonnes, down -4.6%, in an overall weak chocolate market (-2.1%)¹².

Food Manufacturers' volume saw continued pressure from inflation, along with softness in the ice cream segment. Gourmet & Specialties' volume performance in North America reflected further weakness from local brands, but performance was positive in Latin America.

Sales revenue increased by +2.5% in local currencies (+2.1% in CHF) and amounted to CHF 2,236.8 million. Operating profit (EBIT) was flat at +0.1% in local currencies (-0.4% in CHF) and amounted to CHF 220.0 million compared to prior-year EBIT recurring¹³.

In September 2022, Barry Callebaut celebrated the groundbreaking of its newest factory in Brantford, Ontario, Canada. The factory will be focused on the manufacturing of sugar-free, high protein, and other specialty chocolate products. The state-of-the-art factory is planned to have an initial annual production capacity of over 50,000 tonnes and the investment in Ontario fits the Group's strategy to continuously nurture its global footprint, locating production close to its customers.

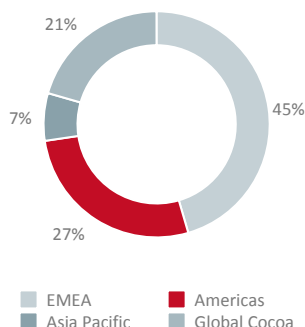
In April 2023, Barry Callebaut inaugurated a new CHOCOLATE ACADEMY™ Center in New York City, its second in the United States.

Factories

14



Sales volume per Region

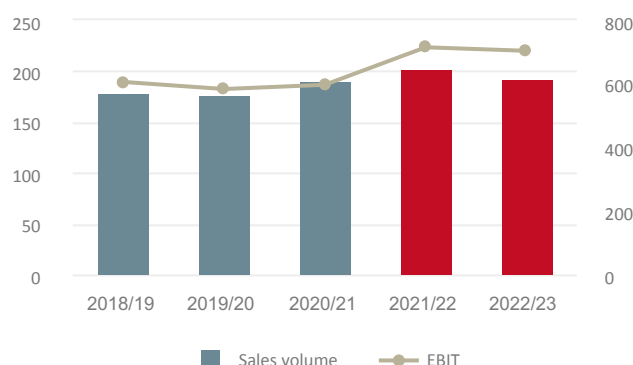


EBIT reported

in CHF m

Sales volume

in thousand tonnes



Key Figures for Region Americas

		Change in %		2022/23	2021/22
		in local currencies	in CHF		
Sales volume	Tonnes		(4.6)%	619,747	649,389
Sales revenue	CHF m	2.5 %	2.1 %	2,236.8	2,190.2
EBITDA	CHF m	0.8 %	(0.3)%	279.9	280.6
Operating profit (EBIT)	CHF m	(1.0)%	(1.6)%	220.0	223.5
Operating profit (EBIT, recurring) ¹³	CHF m	0.1 %	(0.4)%	220.0	221.0

¹² Source: Nielsen volume growth excluding e-commerce – September 2022 to August 2023, 5 countries. Data subject to adjustment to match Barry Callebaut's reporting period. Nielsen data only partially reflects the out-of-home and impulse consumption.

¹³ Refer to page 189 for the detailed recurring results reconciliation.